

Everyone claims to be better than the competition. It is good to be better, but it is better to be **Different!**

6 Ways We're Different:

1. Oldest Privately Owned Insurance/Surety Agency in FL

- We offer "Family Owned" agency level service with the experience, relationships, and influence of the large brokers
- Our focus is solely on Construction
- We donate 10% of our annual profits to local charities

2. Loyalty is our Specialty

- We have the longest tenured staff in the industry
- We have current contractor relationships of 60+ years
- Our average customer has been with us for 25 years

3. Our contractors completed over \$1.5B in bonded jobs in 2019, on some of the most complex/demanding projects in the world

- Our experience insures that you receive the best advice and unsurpassed value.

4. Trust and Confidentiality are our #1 Priority

- We will never spread your financial information around to multiple sureties, we do our own underwriting and find the best Surety fit for you!

5. We Connect our Contractors!

- JV Opportunities -Subcontractors -Project Owners -ESOP Firms
- CFO's -Construction Attorneys -Construction CPA's
- Prospective Business Purchasers

6. Our Expert Support Staff of Dedicated Surety Professionals are:

- Adaptable -Personal -Relationship Driven -Reliable -Consistent

INSURANCE/SURETY BONDS
JOHNSON
& COMPANY

Delivering stability, peace of mind, and trust since 1933